## FloorTrak PRO

**Product Launch Summary** 

From: Rick Merrell

email: RMERRELL@HUBBELL.COM

## **Product Description:**

Hubbell has launched a new line of floor mounted raceway call FloorTrak PRO. This new line of raceway allows installers to safely and securely route power and

data cables from walls. FloorTrak PRO mounts to floor and with additional edges

this raceway can be mounted in flooring.

FloorTrak PRO is available in 2 colors, Aluminum or Dark Gray, and the raceway comes in 3 standard sizes as well as a kit of mixes sizes so that the installer does not have to cut tray.



**Quick Product Facts Sheet** 

**Date:** 03/31/2020

## **Key Feature Key Benefits**

Edges: With all raceway and angles, two types of edges are included: Surface Edge (for mounting directly on

floor) and Variable Edge (for mounting in carpet/hard flooring that would allow the raceway be

recessed up to 3/8").

A flush mount edge is available that would recess the raceway ½"

Wall Feed: Wall feeds are available in standard and deep profiles to allow for a larger bend radius

**Cut Lengths:** Raceway comes in long and short pieces and also in kits that contain 3 lengths that can be configured

onsite to make any length without cutting the raceway.

## **Market Strategy:**

The FloorTrak PRO line fills a last link in delivering power and data from the wall to under a table or other furniture that is a few feet from the wall. This product offering fits a gap in the market where PokeThrus are not an option and having powercords laying across the floor is a trip hazard.

Targets:	Replacement Items:	
Office (new and remodel) Gym Retail	HBLFMRxxx FloorTrak PRO Raceway HBLFMPxxx FloorTrak PRO Prewire Kits HBLFMWxxx FloorTrak PRO Wall Feed Units HBLFMDxxx FloorTrak PRO Device Boxes	
Competition:	Complimentary Products:	
Connectrac Legrande/Wiremold	SNAP15USBBK 15A SnapConnect USB Receptacle	
Activity Time Line:	Applications:	
Launch: 01/31/2020 Availability: 01/31/2020	Wall to under conference table PowerPole to self-checkout Row of gym equipment	
Agency Listings:	Specifications:	
• UL	Material	Raceway: Extruded Aluminum
	Capacity:	Left/Right Channels: 0.29in2 each Center Channel: 0.67in2
	Rating:	Light Duty/ 1750 lbs
Vocabulary/Industry Terms/FAQ's:		